## **GET YOUR BUSINESS STARTED**

This is a very simple business. The Products work and the Income Plan works. People will see how good you look and how happy you are. They will want to have that success also. You are truly helping people by sharing the Isagenix program with them and the sooner you do that, the sooner you will get your business started.

- Get Started on the Product Right Away. To make it more fun ~ try the product with your spouse or friend. The "Buddy" system increases your success and excitement.
- Start Sharing with Others. By using the products, you will develop your own "success story". In the meantime, use other peoples' stories until you have your own. There are many great testimonials and pictures on www.WeightLossHallOfFame.net to inspire you and others.
- Make a List of everyone you know who might be interested in feeling better, looking better, losing weight, increasing energy . . . or making money. It's fun to help people "get fit" and "get out of debt". Here are some ideas to help you make your list.

- Friends

Networkers

- Community Groups

- Family

- Business Owners

- Entrepreneurs

- Health Practitioners

- Colleagues

- Athletes

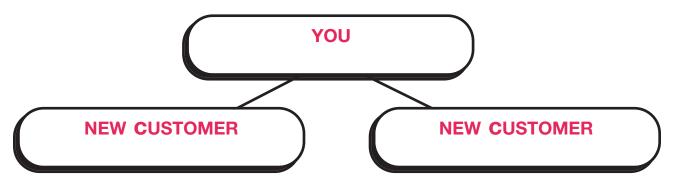
- Sports Team Members

- Health Club Friends

- Personal Trainers

• Get Yourself into "Profit Mode" as soon as you can by Personally Enrolling two people. Place one on your left and one on your right. This will make you a Consultant ~ which puts you into profit mode. This should be done in the first 24-48 hours or one week. See below.

Teach this to your New Customer ~ You Share ~ They Share ~ Repeat



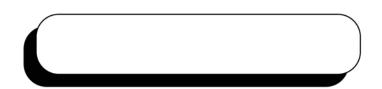
- Use Your "Support Team". They are here to help you succeed. Stay "connected" with your Sponsor, Upline Team, Downline Team and the Company. Use the fabulous tools . . . team calls, websites, flyers, training and info conference calls, webinars . . . This gets you information guickly to help you build your business . . . and keeps you "connected".
- Attend Events. Annual Celebration, Isa-University, Super Saturday trainings, regional and local information and training meetings . . .
- Create Events. Home or small meeting Info sessions. Initiate 3-way calls with your Upline Support Team. Use their experience to introduce prospects and welcome New Members. This will help to advance your business quickly. Use the 24/7 recorded calls.

Duplicate this with your team ~ Duplication is the key to Network Marketing Success!

## **Work Sheet**

LEFT TEAM	RIGHT TEAM
Name:	Name:
Number:	Number:
Name:	Name:
Number:	Number:
Name:	Name:
Number:	Number:
Name:	Name:
Number:	Number:
Name:	Name:
Number:	Number:
Name:	Name:
Number:	
Name:	Name:
Number:	





LEFT TEAM	RIGHT TEAM				

GOALS:



## **Contact Sheet**

Contact Sheet #:\_\_

Comments/Status					
Date of Follow-up					
Comments/Status					
Date Contacted					
Phone/E-mail					
Name					